

Trane Technologies Financial Services (TTFS) is made up of a dedicated team of finance professionals that provide best in class financing solutions to Trane Technologies customers. TTFS will work diligently to provide financing for your equipment or project quickly and at market competitive rates.



Advantages of commercial leasing

- Utilizes flexible fixed rate terms up to 84 months.
- Preserve cash by spreading the cost of your investment.
- No additional collateral requirements.
- Finance up to 100% of your project, including soft costs.

What types of customers can use this program?

Corporations, partnerships, sole proprietorships, non-profits (501(c)(3)), municipalities (Section 103), governmental agencies, and limited liability corporations (LLC) can apply for our lease options.

What can be financed?

Installation of all Trane Technologies equipment and complementary products and services are eligible for financing. It is recommended that the business applying for financing be established for 2 years or more to qualify. Additional “non-competitive” third-party products related to the project may also be eligible. Please call 800-724-6026 for more information.

Are there any minimums or maximums?

Projects \$5,000 and above can be financed through our program. If the project is greater than \$250,000 please call 800-724-6026 to tell us more about the proposal so that we can determine how to better serve you.



How do I offer commercial leasing?

- Contractors can register to offer the program by going to financing.tranetechnologies.com. On the homepage, select the menu icon at the top right hand side of the screen. Click on Downloads & Literature, select your primary brand offering, and download the Contractor Profile Form. Email your completed form to TTFS@tranetechnologies.com.
- Create quotes for projects by going to financing.tranetechnologies.com, selecting the menu button, and clicking Quote Calculator.
- Include a commercial leasing quote with all your commercial project proposals.
- Customer payments can be structured to fit their needs (monthly, quarterly, etc.). Special payment schedule requests should be disclosed during the quoting process.

How does the program work?

1. Contractor Quotes Payment Estimate – Create a quote cover letter with your customer's information using our Quote Calculator tool at financing.tranetechnologies.com and present it along with your detailed project proposal. You can also include a copy of the paper lease application which can be found on our website on the Downloads & Literature page. For projects greater than \$250,000 or please call 800-724-6026 for a customized quote.
2. Customer Completes Application – Customers ready to proceed with financing will apply for the lease program by clicking the purple 'Apply Now' button on financing.tranetechnologies.com or by submitting a paper application to TTFS@tranetechnologies.com. Not-for-profit or religious entities must complete a Not-For-Profit/Religious Organization Questionnaire which can be found on our website under Downloads & Literature.
3. Application is Reviewed by Lender - Additional paperwork may be required. You should receive a response within 48 hours with an approval, denial, or request for additional information.
4. Lenders Sends Agreement to Customer and Purchase Order to Contractor - Upon receipt of properly executed documents, a purchase order will be issued to you. This serves as notices to proceed with the installation.
5. Contractor Completes Project and Submits Invoice to Lender - After review, the customer will be contacted to verify equipment acceptance.
6. Contractor is Funded for Transaction – Most transactions are funded within 48 hours of verified project completion.
7. Customer Makes Payments to Lender - Payments can be structured to fit the customer's needs (monthly, quarterly, etc.)

For more information and to create a quote please go to financing.tranetechnologies.com

TRANE TECHNOLOGIES FINANCIAL SERVICES

800-724-6026 | TTFS@TraneTechnologies.com